

# Boardroom Eriefings

INSIGHTS TO KEEP CLIENT LEADERS ALIGNED AND AHEAD



### The Topic: Scope Creep

SCOPE CREEP IS LIKE A LEAKY FAUCET—LEFT UNCHECKED, IT CAN FLOOD YOUR ENTIRE ORGANIZATION.





#### **Why This Topic Matters**

At PMG, we work with scientific and professional associations that operate at the intersection of mission-driven vision and operational reality. These organizations are continually innovating by introducing new programs, advancing research, and finding creative ways to serve members. In this environment, new opportunities arise constantly, from emerging research collaborations to innovative member services and program enhancements. While these opportunities are exciting and can accelerate mission impact, they also carry operational risk if they are taken on without deliberate evaluation.

One of the most common governance challenges we help boards navigate is scope creep: the gradual, and often quiet, expansion of commitments beyond what was originally planned or resourced. For volunteer-led boards, understanding how scope creep occurs - and how to manage it - is essential to protecting both strategic priorities and the organization's capacity to deliver on them. Left unmanaged, scope creep can undermine focus, overextend teams, and erode the quality members expect.

By addressing scope creep proactively, PMG helps boards safeguard:

- Strategic focus: Keeping the most important priorities on track.
- Resource integrity: Ensuring budgets, staff time, and volunteer energy are protected.
- Organizational credibility: Delivering on commitments without sacrificing quality.
- Long-term sustainability: Sequencing initiatives so innovation strengthens rather than overwhelms.

Our approach is always to support your vision and to make sure each new idea has the resources, timing, and operational foundation it needs to succeed. One of the most effective tools for achieving this is your strategic plan. When your board sets clear goals, timelines, and priorities, it becomes easier to phase new ideas over time, sunset less impactful programs, allocate resources intentionally, and ensure that every initiative, no matter how innovative, is implemented with purpose and precision.

#### What is Scope Creep?

In association management, scope creep is the incremental expansion of a project, program, or operational plan beyond its approved boundaries, without proportionally adjusting timelines, budgets, or staffing.

In our work with boards, we often see scope creep emerge not as a single large shift, but as a series of smaller additions: an extra committee meeting, a new awards category, an expanded publication schedule. Each may seem manageable on its own, but together they can significantly change the operational landscape.

We don't view scope creep as inherently negative, in fact, many of the ideas that drive it are creative, strategic, and mission aligned. Our role is to ensure those ideas are implemented intentionally, with the right sequencing, resources, and adjustments so they enhance rather than strain the organization.

#### Impacts of Scope Creep:

Operational Impact: Scope creep pulls staff and volunteer time away from agreed deliverables, delays ongoing projects, and creates scheduling conflicts. This is especially challenging in publishing, major events, and accreditation, where deadlines cannot shift. PMG flags these risks early by mapping new requests against the existing work plan to assess capacity.

**Financial Impact:** Unplanned initiatives can introduce expenses that were not included in the approved budget, reduce the funds available for planned initiatives, and require the reallocation of resources away from mission-critical activities. PMG provides boards with clear cost and resource scenarios, enabling informed decisions and thoughtful trade-offs.

**Strategic Impact:** Adding initiatives without adjusting resources can dilute focus on established priorities, divert momentum away from high-impact initiatives, and make it more difficult to measure organizational progress. PMG ensures that all scope-related decisions are carefully evaluated against your strategic plan so that progress toward core goals remains clear and measurable.





Cultural Impact: Scope creep can create an expectation that every new idea will be implemented immediately, which can strain relationships between staff and the board and contribute to burnout among team members. PMG works to foster open and transparent conversations that safeguard both staff and volunteer well-being while reinforcing realistic capacity expectations.

Quality and Reputation Impact: Expanding scope without proper planning can reduce the quality of programs, events, or publications, increase the potential for compliance errors, and damage your association's credibility if commitments are delayed or underdelivered. PMG prioritizes the preservation of quality, even when that means recommending that an initiative be deferred or implemented in phases.

#### Common Examples and Hidden Impacts

Initiative	Potential Impact
Add a Pre-Conference Session	100+ staff hours, additional vendor contracts, AV and signage updates, extended marketing plan.
Launch New Awards Program	Develop judging criteria, manage nominations, coordinate ceremony logistics, execute post-award promotion.
Double Newsletter Frequency	6–10 additional hours per issue for content, review, design, analytics, and member engagement tracking.
Pursue New Grant Opportunities	40-60 hours per application, compliance tracking, and ongoing reporting requirements if awarded.
Add After-Hours Committee Calls	Coordination, facilitation, and follow-up outside standard working hours; calendar conflicts with volunteers in multiple time zones.

#### Best Practices to Manage Scope Creep:

- **Formal Addendum Process:** All proposed changes to the scope of work should be submitted through a formal process. Each submission should include a clear description of the request, an estimate of the resources required, and an explanation of how the proposal aligns with your association's strategic plan.
- Capacity Impact Assessment: Before approving any new initiative, the board or leadership team should evaluate the potential impact on staff time, volunteer availability, and the budget. This ensures that your association has the necessary resources to deliver the initiative effectively without overburdening existing commitments.
- **Strategic Alignment Review:** Every new idea should be evaluated against your strategic plan to confirm that it supports established priorities and contributes meaningfully to long-term goals.
- Governance-Level Decision Thresholds: Your association should establish clear guidelines outlining which types of scope changes may be approved by staff leadership and which require formal board approval. This helps maintain appropriate oversight and accountability.
- Program Sunset Policy: When new initiatives are added, your association should identify
  existing activities that can be paused, concluded, or consolidated to balance workload
  and resources. This prevents the gradual build-up of commitments that can strain
  capacity.
- Quarterly Scope Review: The board or executive committee should conduct a quarterly review of all changes to the approved scope, including an assessment of resource impacts, progress toward goals, and any emerging risks.

PMG partners with boards to embed these practices into regular governance routines. We provide templates, facilitation, and analysis to make the evaluation process clear, consistent, and efficient.

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#### PMG's Decision Framework for our Clients

**Green Light / Proceed:** The request is within the agreed scope of work, aligns with organizational priorities, and has the necessary resources to be delivered successfully.



**Yellow Light / Review:** The request is generally aligned with priorities but requires adjustments to resources, timelines, or sequencing before it can move forward without affecting other commitments.



**Red Light / Revise:** The request is not aligned with current priorities or exceeds available capacity. It should be modified or declined to protect focus, resources, and quality. If the request moves forward, a change in the PMG scope of work and contract addendum will need to be solidified prior to moving forward.

PMG's decision framework ensures that scope discussions are transparent, collaborative, and documented for future reference, helping boards make informed choices with confidence.



#### **Key Takeaway for Boards**

Effective scope management is not about slowing innovation, rather, it is about sequencing it for success. Boards that adopt structured evaluation processes can foster creativity, safeguard resources, and ensure that every new idea strengthens the mission without compromising existing commitments.

Our goal is to help you innovate responsibly- protecting scientific integrity, operational excellence, and member value.

#### This Boardroom Briefing Provided By:





5034A Thoroughbred Lane Brentwood, TN 37203

615.324.2365 | info@parthenonmgmt.com | parthenonmgmt.com